

CAPABILITY STATEMENT

TRANSPORTATION MANAGEMENT & LOGISTICS COORDINATION

COMPANY OVERVIEW

Blue Horizon Enterprises LLC is a Kentucky-based, MBE-certified, non-asset transportation management firm specializing in freight coordination, subcontractor management, and government logistics support. We deliver cost-effective, compliant, and technology-driven solutions for federal, state, and corporate clients.

Our model focuses on full lifecycle logistics management — from bid preparation and regulatory compliance to subcontractor oversight and performance monitoring — supported by trusted hauling partners across the region.

PRIMARY NAICS CODE

- 488510 - Freight Transportation Arrangement

SECONDARY NAICS CODE

- 488999 - All Other Support Activities for Transportation
- 493110 - General Warehousing and Storage
- 484110 - General Freight Trucking, Local

CORE CAPABILITIES

Transportation Management

- Freight arrangement and coordination, ensuring optimal routing and on-time delivery.
- Full contract administration, including bid management, invoicing, and quality assurance.
- Adherence to regulatory standards, such as FMCSA, DOT, and FAR, ensuring compliance for government contracts.
- Real-time supply chain optimization using digital tools for efficient tracking and operations
- MBE-certified support for primes seeking to meet 10-23% federal diversity goals

Emerging Warehousing Services (NAICS 493110)

- Secure, climate-controlled storage for furniture and goods, providing end-to-end logistics solutions.
- Cost-reduction strategies that deliver savings of 10-15% through streamlined processes.

SKILLS, EXPERTISE, AND RESOURCES

Skills and Expertise

- Expertise in logistics coordination, risk management, and government contract compliance (FAR, DFARS).
- Specialization in subcontractor performance management, ensuring compliance with limitations on subcontracting and small business set-aside requirements.
- Strong focus on sustainable practices, including low-emission routing and leveraging digital tools to maintain a 95%+ on-time delivery rate

Resources

- A lean, remote-enabled infrastructure with cloud-based accounting (QuickBooks) and CRM software (HubSpot) for bid tracking.
- AI-driven tools for optimizing route efficiency, allowing for scalability and minimal overhead.
- Access to 10+ vetted owner-operators for rapid scaling without asset ownership

QUALIFICATIONS AND PAST PERFORMANCE

- SAM.gov Registration:** Active since August 2025, and pursuing certifications including **NMSDC-Certified Minority Business Enterprise (MBE)** and DBE for transportation set-asides.
- Owner Expertise:** Extensive experience in GovCon bidding, compliance, and logistics management, backed by mentorship with Kevin Jennings at GC Advising.
- Past Performance:**
 - Readiness for small contracts under \$150K, targeting 5-figure monthly revenue.
 - As **General Manager at Transervice Logistics**, managed multi-state supply chain for Kroger's Mid-South region, achieving 98% on-time delivery across 500+ shipments/month and 12% cost reduction via optimized routing—skills directly applicable to DOT/FMCSA-compliant federal projects.

STRATEGIC PARTNERSHIPS AND ALLIANCES

- Friend's Trucking Company** (Kentucky-Based): Subcontractor for hauling and fleet operations, enabling scalability for regional and national projects.
- Diversity Partnerships:** Actively pursuing partnerships with corporations like UPS and FedEx, leveraging **NMSDC certification** to access supplier diversity programs. These could unlock \$1-2 billion in annual logistics spending opportunities.
- GovCon Teaming Primes:** Exploring teaming agreements with GSA schedule holders such as XPO Logistics for joint federal bids, meeting diversity and small business goals (10-23% set-asides in DOT projects).

CERTIFICATIONS

Current

- NMSDC-Certified Minority Business Enterprise (MBE)
 - Active

In Process (State Certifications)

- District of Columbia: WIMTA4-DBE, CBE
- Maryland: MDOT-MBE/DBE, Small Business Reserve
- Virginia: MWAA-DBE & LDBE
- Local Government: Prince George's County, MD (IMBE), Howard County, MD (IMBE)

Contract Vehicles

- Pursuing: GSA Multiple Award Schedule (MAS) for Transportation and Logistics Services, target submission mid-2026 (assisted via PTAC).
- UEI: G8DKB7RXFNS | CAGE: 14E57 | Active since August 2025

Pursuing

- SBA 8(a)
- Eligible for waiver based on owner expertise; application planned post-2-year mark.
- SBA HUBZone
- SBA SDB